### EEIAC Certified

## 2018 IEEE MTT-S International Microwave Symposium



DATES OF EVENT:

Conference: June 10 - 15, 2018

Exhibits: June 12 - 14, 2018

LOCATION: Pennsylvania Convention Center, Philadelphia, PA 19107

**EVENT PRODUCER/MANAGER:** 

Company Name: Institute for Electrical & Electronics Engineers – Microwave

Theory and Techniques Society (IEEE MTT-S)

Address: 1721 Boxelder St. Ste. 107

Louisville, CO 80027 (303) 530-4562

Phone: (303) 530-4562 Website (Show): www.ims2018.org

REGISTRATION COMPANY: MP Associates, Inc.

YEAR EVENT ESTABLISHED: 1959 FREQUENCY: Annual

**DATES OF NEXT EVENT:** 

Conference: June 2 - 7, 2019

Exhibits: June 4 - 6, 2019

LOCATION: Boston Convention & Exhibition Center, Boston, Massachusetts

#### 1. STATEMENT OF MARKET SERVED

Engineers and researchers developing technologies to support wireless communication, radar, RF technologies, high frequency semiconductors, electromagnetics, commercial and military RF, microwave and mm-wave electronics and applications.

Qualified attendees include senior management, engineering management, engineers, and R & D personnel employed in the private sector or by the government/military.

#### 2. STATEMENT OF VERIFICATION METHODOLOGY

All badges were printed on site, at which point the attendee was entered into the system as verified.

#### 3. AUDITED ATTENDEE ANALYSIS

YEAR EVENT HELD	EVENT LOCATION	TOTAL CONFERENCE ATTENDEES	TOTAL EXHIBITS ONLY ATTENDEES	SUB-TOTAL CONFERENCE & EXHIBITS ONLY ATTENDEES	SPEAKERS*	MEDIA	EXHIBITORS, NON- EXHIBITING SPONSORS AND THEIR SUPPORT STAFF**	Total
2011	Baltimore	2,294	1,907	4,201		31	4,220	8,421
2012	Montreal	2,599	1,463	4,062		35	3,568	7,665
2013	Seattle	2,312	1,395	3,707		38	3,760	7,505
2014	Tampa	2,370	1,443	3,813		37	3,828	7,678
2015	Phoenix	2,889	1,701	4,590		57	3,993	8,640
2016	San Francisco	2,884	2,695	5,579		61	4,365	10,005
2017	Honolulu	2,154	712	2,866		30	2,530	5,426
2018	Philadelphia	2,635	1,757	4,392		36	4,009	8,437

<sup>\*</sup> Included as Conference Attendees. \*\* Not audited. Count supplied by Show Management.



# **2018 IEEE MTT-S International Microwave Symposium**

#### 4. PRIMARY END PRODUCT/SERVICE

PRIMARY END PRODUCT/SERVICE	TOTAL ATTENDEES	PERCENT OF TOTAL	PERCENT PROVIDING PRIMARY END PRODUCT
Communication Systems, Equipment	677	15.3%	16.2%
Wireless (WiFi, WiMAX, UWB, other)	254	5.7%	6.1%
Government - Military	268	6.1%	6.4%
Government - Other	74	1.7%	1.8%
Defense Electronics	395	8.9%	9.5%
Medical Electronics	113	2.6%	2.7%
Navigation/Telemetry/GPS Systems	22	0.5%	0.5%
Industrial Automation/Control Systems	37	0.8%	0.9%
Transportation (Automotive/Aviation)	43	1.0%	1.0%
Consumer Electronics	77	1.7%	1.8%
Computers or Peripherals	15	0.3%	0.4%
Test & Measurement	345	7.8%	8.3%
Components/Hardware	452	10.2%	10.8%
RF/HF Front-End Modules	487	11.0%	11.7%
Data Transmission	31	0.7%	0.7%
Semiconductors & ICs	564	12.7%	13.5%
Materials	139	3.1%	3.3%
Services	56	1.3%	1.3%
Software (EDA/CAD/CAM etc.)	78	1.8%	1.9%
Retiree	52	1.2%	1.2%
Total Conference and Exhibit Only Attendees Providing this Information	4,178	94.4	100.0
Total Conference and Exhibit Only Attendees Not Providing this Information	250	5.6	
TOTAL CONFERENCE AND EXHIBIT ONLY ATTENDEES	4,428	100.0	100.0

#### **5. PRIMARY JOB FUNCTION**

PRIMARY JOB FUNCTION	TOTAL ATTENDEES	PERCENT OF TOTAL	PERCENT PROVIDING PRIMARY JOB FUNCTION
Executive/Senior Management	636	14.4%	14.9%
Executive/Senior Technology Development	169	3.8%	4.0%
Engineering Management	271	6.1%	6.3%
Design Engineering	673	15.2%	15.7%
Engineering Services	88	2.0%	2.1%
Manufacturing/Production Engineering	96	2.2%	2.2%
Application Engineer	124	2.8%	2.9%
Procurement/Purchasing	35	0.8%	0.8%
Professor / Research - Academic	540	12.2%	12.6%
Research & Development - Government	123	2.8%	2.9%
Research & Development - Industry	316	7.1%	7.4%
Student	553	12.5%	12.9%
Financial or Industry Analyst	14	0.3%	0.3%
Editor/Publisher	38	0.9%	0.9%
Marketing/Sales	482	10.9%	11.3%
Consultant	70	1.6%	1.6%
Retiree	48	1.1%	1.1%
Total Conference and Exhibit Only Attendees Providing this Information	4,275	96.5	100.0
Total Conference and Exhibit Only Attendees Not Providing this Information	153	3.5	
TOTAL CONFERENCE AND EXHIBIT ONLY ATTENDEES	4,428	100.0	100.0



# **2018 IEEE MTT-S International Microwave Symposium**

#### 6. PRODUCTS AND/OR SERVICES YOU RECOMMEND, PURCHASE, OR INFLUENCE THE PURCHASE OF

PRODUCTS AND/OR SERVICES YOU RECOMMEND, PURCHASE, OR INFLUENCE THE PURCHASE OF	TOTAL ATTENDEES	PERCENT PROVIDING PURCHASE INFORMATION
Active Components	1808	41.5%
Antennas	1180	27.1%
Control Components	604	13.9%
Materials	963	22.1%
Manufacturing Equipment	448	10.3%
Optoelectronics & Fiber-Optics	389	8.9%
Passive Components	1903	43.7%
Semiconductors/Integrated Circuits	1541	35.4%
Services	444	10.2%
Signal Processing Components	534	12.3%
Software & CAD	943	21.6%
Subsystems & Systems	839	19.2%
Test Equipment and Instruments	1514	34.7%
Transmission-Line Components	721	16.5%
Consultant Services	313	7.2%
Not Applicable	752	17.3%
Total Conference and Exhibit Only Attendees Providing this Information	4,359	100.0
Total Conference and Exhibit Only Attendees Not Providing this Information	69	
TOTAL CONFERENCE AND EXHIBIT ONLY ATTENDEES	4,428	100.0

Multiple responses allowed, hence total number of responses exceeds the total attendance and category counts should not be added together.

#### 7. FREQUENCY RANGE OF YOUR PRIMARY WORK

FREQUENCY RANGE OF PRIMARY WORK	TOTAL ATTENDEES	PERCENT OF TOTAL	PERCENT PROVIDING FREQUENCY RANGE
RF	3200	72.3%	74.4%
Microwave	2945	66.5%	68.5%
Millimeter-wave	2133	48.2%	49.6%
Terahertz	474	10.7%	11.0%
Other	265	6.0%	6.2%
Total Conference and Exhibit Only Attendees Providing this Information	4,301	97.1	100.0
Total Conference and Exhibit Only Attendees Not Providing this Information	127	2.9	
TOTAL CONFERENCE AND EXHIBIT ONLY ATTENDEES	4,428	100.0	100.0



## **2018 IEEE MTT-S International Microwave Symposium**

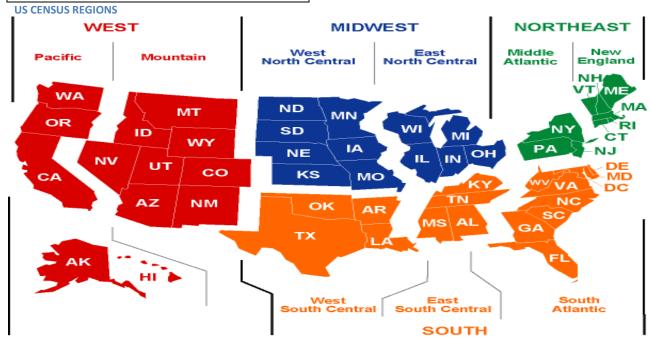
#### 8. AUDITED GEOGRAPHIC BREAKOUT OF CONFERENCE AND EXHIBIT ONLY ATTENDEES

5111021122 CZ90101	PRIC BREAKOU		ENLINGE AND
	STATE	TOTAL	PERCENT
NEW ENGLAND		356	11.60%
	Maine	16	
	New Hampshire	55	
	Vermont	9	
	Massachusetts	234	
	Rhode Island	10	
	Connecticut	32	
MIDDLE ATLANTIC		931	30.34%
	New York	237	
	New Jersey	322	
	Pennsylvania	372	
EAST NORTH CENTRAL		186	6.06%
	Ohio	47	
	Indiana	37	
	Illinois	54	
	Michigan	37	
	Wisconsin	11	
WEST NORTH CENTRAL		46	1.50%
	Minnesota	22	
	Iowa	12	
	lowa Missouri	12 4	
	Missouri	4	
	Missouri North Dakota	4	
	Missouri North Dakota South Dakota	4 0 0	
SOUTH ATLANTIC	Missouri North Dakota South Dakota Nebraska	4 0 0 0	20.50%
SOUTH ATLANTIC	Missouri North Dakota South Dakota Nebraska	4 0 0 0 8	20.50%
SOUTH ATLANTIC	Missouri North Dakota South Dakota Nebraska Kansas	4 0 0 0 0 8	20.50%
	Missouri North Dakota South Dakota Nebraska Kansas	4 0 0 0 0 8 <b>629</b> 49	20.50%
	Missouri North Dakota South Dakota Nebraska Kansas Delaware Maryland	629 49 245	20.50%
	Missouri North Dakota South Dakota Nebraska Kansas  Delaware Maryland istrict of Columbia	4 0 0 0 8 <b>629</b> 49 245 37	20.50%
	Missouri North Dakota South Dakota Nebraska Kansas  Delaware Maryland istrict of Columbia Virginia	4 0 0 0 8 <b>629</b> 49 245 37 93	20.50%
	Missouri North Dakota South Dakota Nebraska Kansas  Delaware Maryland istrict of Columbia Virginia West Virginia	4 0 0 0 8 <b>629</b> 49 245 37 93 5	20.50%
	Missouri North Dakota South Dakota Nebraska Kansas  Delaware Maryland istrict of Columbia Virginia West Virginia North Carolina South Carolina	4 0 0 0 8 <b>629</b> 49 245 37 93 5 73	20.50%
	Missouri North Dakota South Dakota Nebraska Kansas  Delaware Maryland istrict of Columbia Virginia West Virginia North Carolina	4 0 0 0 8 629 49 245 37 93 5 73 6	20.50%

HIBIT UNLT ATTENDEES				
	STATE		TOTAL	PERCENT
EAST SOUTH CENTRAL		12		0.39%
	Kentucky		1	
	Tennessee		6	
	Alabama		5	
	Mississippi		0	
WEST SOUTH CENTRAL 16	6	132		4.30%
	Arkansas		3	
	Louisiana		0	
	Oklahoma		5	
	Texas		124	
MOUNTAIN		52		1.69%
	Montana		0	
	Idaho		1	
	Wyoming		0	
	Colorado		51	
	New Mexico		9	
	Arizona		69	
	Utah		7	
	Nevada		3	
PACIFIC		637		20.76%
	Alaska		0	
	Washington		23	
	Oregon		36	
	California		572	
	Hawaii		6	
UNITED STATES		3.	069	69.31
				03131

INTERNATIONAL		
Canada	132	2.98
Mexico	3	0.07
Outside North America	1224	27.64

Not Providing this Information		
Total Conference & Exhibit Only Attendees	4,428	100.00





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#### 8A. AUDITED BREAKOUT OF ALL CONFERENCE AND EXHIBITS ONLY ATTENDEES OUTSIDE NORTH AMERICA

COUNTRY	CODE	TOTAL	PERCENT	COUNTRY	CODE	TOTAL	PERCENT
Afghanistan	AF	1	0.02%	India	IN	27	0.61%
Netherlands Antilles	AN	1	0.02%	Italy	IT	56	1.26%
Argentina	AR	1	0.02%	Japan	JP	134	3.03%
Austria	AT	15	0.34%	Korea, Democratic People's Rep. of	KP	1	0.02%
Australia	AU	6	0.14%	Korea, Republic of	KR	111	2.51%
Belgium	BE	20	0.45%	Netherlands	NL	36	0.81%
Brazil	BR	6	0.14%	Norway	NO	4	0.09%
Switzerland	CH	6	0.14%	Peru	PE	2	0.05%
Chile	CL	1	0.02%	Philippines	PH	3	0.07%
China	CN	144	3.25%	Poland	PL	10	0.23%
Cyprus	CY	1	0.02%	Portugal	PT	12	0.27%
Czech Republic	CZ	7	0.16%	Romania	RO	3	0.07%
Germany	DE	140	3.16%	Serbia	RS	2	0.05%
Denmark	DK	4	0.09%	Russian Federation	RU	7	0.16%
Egypt	EG	1	0.02%	Saudi Arabia	SA	2	0.05%
Spain	ES	29	0.65%	Sweden	SE	61	1.38%
Finland	FI	16	0.36%	Singapore	SG	16	0.36%
France	FR	90	2.03%	Slovakia	SK	1	0.02%
United Kingdom	GB	75	1.69%	Thailand	TH	1	0.02%
Hong Kong	HK	17	0.38%	Turkey	TR	8	0.18%
Ireland	IE	13	0.29%	Taiwan, Province of China	TW	72	1.63%
Israel	IL	53	1.20%	South Africa	ZA	8	0.18%
			TOTAL Confer	ence & Exhibit Attendance Outside Nor	th America	1224	27.64
				TOTAL No	orth America	3204	72.36
				Not Providing this	Information		
				Total Conference & Exhibit	Attendance	4.408	100.00



# **2018 IEEE MTT-S International Microwave Symposium**

**REGISTRATION FORM: page 1** 



# IMS - RFIC - ARFTG REGISTRATION FORM Honolulu, Hawai'i

respectively, for appropriate costs to apply. by fax: +1 (303) 530-4334	be received by 8 May ar	d 20 May,	by mail: IMS 2017 Registration, MP Associates, Inc. 1721 Boxelder St. Suite 107 Louisville, CO 80027 USA
Attendee Information			
First Name		Last Name	
Company		Title	
Street	City		Mail Stop
State Postal Code	Country		
Email		Secondary Email	
Telephone IEEE M	Membership #	Student ID #	Member of: O MTT-S O ARFTG
Attendee Survey			
What is your principal job function?   101 Executive/Senior Management   102 Engineering Management   103 Design Engineering   104 Executive/Senior Technology Development   105 Engineering Services   106 Manufacturing/Production Engineering   107 Application Engineer   108 Procurement/Purchasing   109 Professor/Research - Academic   110 Research & Development - Government   111 Research & Development - Industry   112 Student   113 Financial or Industry Analyst   114 Editor/Publisher	following area	surement sty/Hardware t-End Modules nission ctors & Ics  DA/CAD/CAM) ts and/or services in the is do you recommend, purchase te purchase of?	4) At what frequency is your primary work?  401 RF  402 Microwave  403 Millimeter-wave  404 Terahertz  405 Other

# EEIAC Certified

# **2018 IEEE MTT-S International Microwave Symposium**

REGISTRATION FORM: page 2

tion Pricing	Early Bi	Early Bird (6 Feb - 8 May)	May)		Advance IEEE or ARFT(	Advance (9 May - 2 . IFF or ARFTG Membership	- 2 June)		
	Member	IEEE Life Member (Retiree) or Student IEEE Member	Non-Member	Student Non- Member	Member	IEEE Life Member (Retiree) or Student IEEE Member	Non-Member t	Student Non-Member	Cost
Electronic Proceedings: IMS, KFIC, AKFIG, AND Workshops, Awards Banquet	O\$1,090	O\$650	O\$1,645	O\$670	O\$1,270	09Z\$O	O\$1,900	O\$780	\$
IMS Sessions Single Day Registration Select day: O Tuesday OWednesday OThursday	O\$475 O\$240	S8\$	O\$700 O\$350	O\$145	O\$545 O\$280	S6\$O	O\$815 O\$405	O\$160	v v
RFIC Symposium RFIC Sessions	0\$255	O\$180	O\$360	O\$200	O\$290	O\$200	O\$420	0\$250	s
ARFTG Conference ARFTG Sessions	O\$240	O\$170	O\$360	O\$195	O\$285	O\$195	O\$420	O\$250	s
ursday)	0\$25	0\$25	0\$25	0\$25	0\$25	0\$25	0\$25	0\$25	\$ .
wednesday Extination Only rass  Guest Badge  Guest Information:	HE HE	FREE	FREE	38. 19. E.		A HE	FREE	TREE	<i>s</i> s
First Name	  ast	Last Name			Email				
ımit	O\$185	O\$140	O\$270	O\$160	O\$200	O\$150	O\$295	O\$170	
RF Boot Camp	0\$125	0\$125	0\$125	0\$125	0\$125	O\$125	0\$125	0\$125	
Workshops and Short Courses Please select from the following: OWSA OWSB OWSC OWSB OWSF OVSE OWSF OWSP OWFB OWFB OWFF OWFF OWFF OWFF OWFF OWFF	se select from th Owsd Owse Owfb Owfd	VSG	OWSH OWSM Owel Owek o	OWSH OWSM OWSQ OWSR OWSS OWSV O	OWSR OWSS	OWSM OWSN OWSQ OWSR OWSS OWSV OWMA OWMC OWMG OWMI OWMJ OWMK OWMM	O DWWC OWW	WO LMWO IMW	VMK OWMM
Half Day Workshops: Owsi Owsi Owsk Owso	WSO OWSP	USWO TSWO	OWMB OWMD	OWME OWM!	WO HWMO :	OWMB OWMD OWME OWMF OWM OWFC OWFF OWFF OWFF OWFN	OWFH OWE		OWFS
Full Day Short Course: OSSA OSSC OSMA Half Day Short Course: OSSB OSFB	OSMB	OSMC OSFA	OSFC						Cost
Full Day Workshops #	\$185	5 #\$140	#\$270 #\$140	# \$160	#\$200	00 # \$150	0 # \$295	5 #\$170	\$ 0
a e								<u> </u>	
2 Full day workshops or equivalent - #- Industs All 3 Days of Workshop Exercise Proceedings (Distributes Varies Coud)	\$475	\$350	069\$#	#\$375	#\$115	15 #\$385	92\$ # 5	, #\$405	\$ 9



# 2018 IEEE MTT-S International Microwave Symposium

**REGISTRATION FORM:** page 3

O Extra Proceedings & Digests	Early B	Early Bird (6 Feb - 8 May)	May)		Advance IEEE or ARFTC	Advance (9 May - 2 June) IEEE or ARFTG Membership	June)		
	Member	IEEE Life Member (Retiree) or Student IEEE Member	Non-Member	Student Non- Member	Member	IEEE Life Member (Retiree) or Student IEEE Member	Non-Member	Student Non-Member	Cost
IMS - Electronic (Distributed Via the Goud) RFIC - Electronic (Distributed Via the Cloud) ARFTG - Electronic (Distributed Via the Cloud)	O\$50 O\$50 O\$50	O\$50 O\$50 O\$50	O\$75 O\$75 O\$75	O\$75 O\$75 O\$75	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	00000	0\$\$0 0\$\$0 0\$\$0	O \$90 0 \$90 0 \$90	\$ \$ \$
Z Events  Awards Banquet (Wednesday Night) ##.  RFIC Sunday Evening (includes plenary session, ##.  industry showcase & reception)	f\$75	# \$75	#\$75 #\$75	# \$75 # \$75	* \$75	# \$75 # \$60	#\$75 #\$90	#\$75 #\$90	w w
8 Lunch Mon Tues Wed Thurs Fri Boxed Lunches O O O O H	\$30		#\$30		#\$30		#\$30		\$
9 Card Number			Expiration Date		Total Remittance: \$_	ttance: \$	ı		
OMasterCard OVisa OAmerican Express	an Express	Security Code _		Signature:					
Make checks payable to: MTTS-IMS2017 IMS2017 Attn: Registration Desk card payment only! 1721 Boxelder St., Ste 107 Phone Number: +1(303) 530-4562 Louisville, CO 80027 USA Fax Number: +1(303) 530-4334	rccepted with /! 1(303) 530-45	1 credit 562 4	Refund Policy: Written r honored. Cancellations will be forfeited. Affer? You MUST register on-si TELEPHONE REGISTRATI WILL BE DISCARDED! If,	Refund Policy: Written requests: honored, Cancellations received will be forfeited. After 26 May, 2 Wou MUST register on-site. TELEPHONE REGISTRATIONS WILL WILL BE DISCARDED! If payment collection fee of \$45.00.	for cancellations after 8 May, 201 (017 faxed regist . NOT BE ACCEPTI is received from	Refund Policy: Written requests for cancellations received on or before 8 May, 2017 will be honored, Cancellations received after 8 May, 2017 will NoT be honored and all registration fees will be orfeited. After 26 May, 2017 faxed registrations will not be accepted in office. Woull MDST register on-site. TELEPHONE REGISTRATIONS WILL NOT BE ACCEPTED! ANY REGISTRATION WITOUT PAYMENT WILL BE DISCARDED! If payment is received from a non-US bank, attendees will be charged a collection fee of \$45.00.	re 8 May, 2017 wi ed and all registra ccepted in office. ON WITOUT PAYM	III be ation fees ENT arged a	



## **2018 IEEE MTT-S International Microwave Symposium**

#### STATEMENT OF CERTIFICATION - AUDIT CONDUCTED BY AUDIENCE INSIGHTS

We have carefully examined the attendee records of the 2018 IEEE MTT-S International Microwave Symposium held in Philadelphia, PA. The audit process includes pre-event review of the registration and event access process, post event confirmations of attendance and attendee demographics, examination of accounting records, and any other auditing procedures considered appropriate or necessary. This audit complies with the standards set forth by the Exhibition and Event Industry Audit Commission (EEIAC), a not for profit commission organized for the purpose of managing and overseeing the exhibition industry's independent audit process.

Based on our review and analysis, the statements set forth in this report fairly and accurately present the total attendance of this event in conformance with generally accepted event measurement practices.

#### **Audience Insights**

Framingham, MA